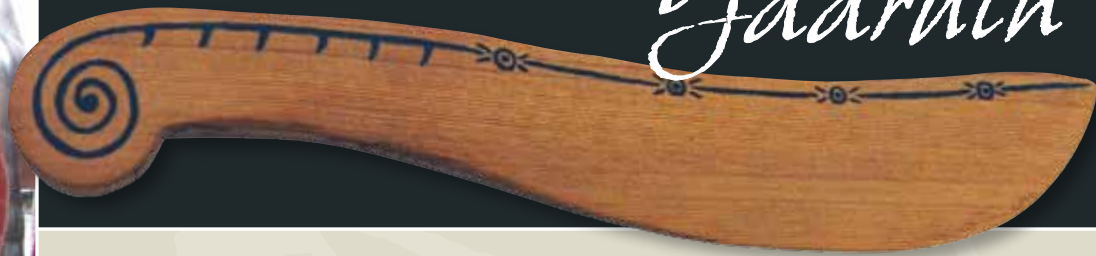


# STORYKNIFE

THE VOICE OF THE REGION

*Yaarnin*



## New general manager at Yukon Equipment

(Story and photo on Page 5)

## ANI OWNERSHIP RETURNS TO ITS ROOTS

Last July, Calista made the hard decision to close Alaska Newspapers, Inc. Calista is very pleased, however, that all of ANI's weekly publications and its quarterly magazine have been sold to various new owners committed to serving the local communities in which the publications are based.

Edgar Blatchford, who originally founded ANI in the early 1980s, purchased *The Tundra Drums* and *The Seward Phoenix Log*. Blatchford has been teaching media-related courses at the University of Alaska, Anchorage since 1995 as an associate professor. He said he looks forward to working with the local people who have supported the publications for years by sharing their stories and information with them.

"The future is very bright for these areas. We will be open, honest and objective," said Blatchford. "I appreciate Calista's commitment to rural journalism and I'm excited about the possibilities of *The Seward Phoenix Log* and *The Tundra Drums*."

*First Alaskans Magazine* has won numerous awards for its quality of writing, photography and design. For nearly 10 years, the magazine has published in-depth coverage of the business, culture and lifestyles of Alaska Natives all over the state.

(Continued on page 3)



All over the region, people are preparing for winter.



CALISTA CORPORATION  
[www.calistacorp.com](http://www.calistacorp.com)

SEPTEMBER/OCTOBER 2011



2

Unity at this year's  
AFN Convention



3

Dixie Retherford  
takes a new path



4

The go-to subsidiary  
for big equipment



6

Solstice flies with  
new contracts



7

Village Profile:  
Chefornak



## PRESIDENT'S MESSAGE

**Andrew Guy, President and CEO**

Calista works hard to serve its Shareholders and Descendants by delivering scholarships, dividends, jobs, advocacy and economic betterment of our communities. By delivering these benefits, we strive to strengthen our communities and more importantly our people.

For Calista's contributions to have the greatest impact, we need our Shareholders and Descendants to do their part. Every day, Calista receives requests from subsidiaries and business partners seeking employees to fill a wide range of jobs, yet unemployment among Shareholders still remains high. Making work available to our Shareholders is a top priority, but the presence of drug and alcohol abuse is working against us.

We all can agree that it is unwise to attempt to hunt and fish when under the influence of drugs and alcohol. Likewise, companies and government organizations require employees to be drug and alcohol free to accomplish any wage paying job. When Calista or any other employer offers a person a job and they test positive for drugs or alcohol, the job offer will be withdrawn and it will be another year before they are eligible to apply again. This doesn't just affect the applicant – it affects the entire

community. This job loss represents a loss of revenue to the community and to the family of the applicant. Even when just a handful of qualified applicants do not pass, it can cause an entire project to be delayed or canceled. One village recently nearly lost an airport runway improvement project because all of the otherwise-qualified applicants failed the drug testing. Only after Calista did an intensive follow-up recruitment at an additional cost, was a new candidate for the job found. If no qualified applicant had been found, the village would have been without the improvements.

For our Region to succeed, we must apply the same discipline that we've always imposed on ourselves - from our traditional and cultural ways of life to the nine-to-five jobs that are now so important to our prosperity, neighbors and communities. We have to stop "following our own minds" – our own selfish desires and impulses – which impede our becoming Yupiat. To be Yupiat is to be "a real people" who are productive members of our communities and role models for our young people.



## BOARD MESSAGE

**Art Heckman, Board Chairman**

The fall season is upon us, and many are making plans to attend the Alaska Federation of Natives Convention (AFN) in October.

This year's convention theme, "Strength in Unity" is an important one; we are most successful when we all work as one.

AFN is where we see old faces and meet new people, generate problem solving ideas and create strong partnerships. It is an event that allows us to create resolutions which will not only benefit our communities, and our Region, but the Alaska Native people overall. At AFN, we have the opportunity to work and collaborate with other Alaska Native Corporations since many of us share similar challenges and accomplishments. It's safe to say we (the ANCs) all want the same thing: to serve our Shareholders by improving socioeconomic conditions in our villages, creating jobs and educational opportunities, and maintaining our cultural values. By working together and supporting each other we will be stronger in accomplishing these goals – we will find strength in our unity.

Last year's AFN convention was a great example of our unity when we came together and supported Lisa Murkowski as a write-in candidate for the U.S. Senate. We united and became a strength that reinforced Sen. Murkowski in her successful campaign.

It is important we again create this unity as we work to accomplish some big goals for Alaska's Native communities such as generating renewable energy opportunities, sustainable jobs and educational opportunities for our youth.

As the Calista Board of Directors represents Calista at AFN this year, we will continue to stand by our core values of respect, communication and teamwork to create the unity necessary to accomplish our goals as a corporation. With unity we can preserve our cultures.

**2011 AFN Convention · October 20-22  
Dena'ina Convention Center  
Anchorage, AK**

# CALISTA SAYS FAREWELL TO LONGTIME CFO

In September, Calista's Chief Financial Officer (CFO) Dixie Retherford announced she was taking a break from her professional pursuits and leaving Calista at the end of September.

Dixie first came to Alaska in 1982 from Wyoming. She worked in public accounting for a large CPA firm and for another Alaska Regional Corporation. She came to Calista in 1991 to become Calista's controller. Shortly thereafter, she became the corporation's CFO and has seen firsthand 20 years of our economic growth.

Before Dixie joined Calista, the Board had set its sights on eliminating the company's substantial deficit. It was a landmark moment, which both were pleased with, when in 2008 Dixie was able to report the company had achieved its objective and was now booking retained earnings.

Dixie says one of her favorite memories as CFO was when she was finally able to tell inquiring Shareholders, "Yes, there will be a dividend."

She says she had always wanted to go to Alaska. In fact, in an interview she had with a Denver CPA firm years before she moved to Alaska, they asked her where else she might be willing to work and her response was easy: Anchorage.

Dixie says that with the end of her CFO duties, she is looking to relax and spend more time with her family and do some traveling. She plans to return to the financial field sometime in the future.

Calista is pleased to announce Sharon Weddleton as Dixie's successor. She joins us from Bristol Companies where she served as their CFO.



# ANI OWNERSHIP RETURNS TO ITS ROOTS

(continued from the cover)

Calista is very pleased that First Alaskans Institute now owns the publication – a seemingly perfect fit.

A resident of Cordova for the past eight years, Jennifer Gibbins purchased the weekly newspaper *The Cordova Times* after working as the publication's editor for the past year.

Husband and wife Jason Evans and Kiana Peacock purchased *The Arctic Sounder*, *The Dutch Harbor Fisherman* and *The Bristol Bay Times*, as well as two specialty publications, *The Equipment Shopper* and *The Bush Shopper*. Evans, an Inupiat from Nome, is the vice president of consulting for the Alaska Growth Company and the owner of Financial Alaska. His wife, Kiana was born and raised in Kotzebue and works for Alaska Airlines. Both Evans and Peacock are very active in community service roles.

"I am very proud to be an owner of my local hometown paper and excited to be part of its new life," said Peacock.

**Calista leaders are delighted these papers will continue to represent the regions in which they are published and provide a voice for Alaska's smaller communities.**





# YUKON EQUIPMENT, INC.

## REACHING OUT ACROSS THE REGION

Yukon Equipment, Inc., a fully owned Calista subsidiary, is the go-to place for heavy equipment, specializing in the sales of new and used construction equipment.

Yukon has every type of equipment needed for large and small, difficult and remote construction projects. They also specialize in rentals, repairs, parts and service.

As the oldest Alaskan-owned heavy equipment dealer in the state, Yukon has been supplying heavy equipment

to projects around the state for over 60 years. Their longevity is a testament to the knowledge and experience they offer.

**Product catalogs are being mailed out to the Village Corporations in the Calista Region. If you would like to request a copy for your village please contact, Traci Rucker at [info@yukoneq.com](mailto:info@yukoneq.com) or 1-800-478-1541.**





*"I am eager to continue the sixty-six year success and legacy of Yukon Equipment..."*

BACKHOES

EXCAVATORS

SKID STEERS

WHEEL LOADERS

EQUIPMENT TRAILERS

BULLDOZERS

FORKLIFTS

TRACTORS



## NEW GENERAL MANAGER ROY RANK

Last June, Yukon Equipment announced Roy Rank as the new general manager. He will be responsible for the day-to-day operations of both the Anchorage and Fairbanks locations.

Formerly general manager of Alaska Construction Equipment, Inc. and Northstar Trucking, Roy comes to Yukon with more than 35 years of experience in the industry. He's not coming to Yukon for the first time however, he is coming back. Roy first worked at Yukon as a salesman in 1993 and several years later, as part of the ownership group. He opened and pioneered the Fairbanks branch operation before pursuing other career opportunities.

"I am eager to continue the 66 year success and legacy of Yukon Equipment by growing market shares in all the categories of products and services Yukon offers," says Roy. "I also wish to maintain the company's reputation of providing unparalleled customer service to our current and future clients."

**For more information about Yukon Equipment visit [yukoneq.com](http://yukoneq.com).**



# SOLSTICE ADVERTISING TAKING OFF WITH TWO FEDERAL CLIENTS

Solstice Advertising, a wholly owned subsidiary of Calista Corporation, was awarded two notable contracts, one with the Federal Aviation Administration (FAA) and the other with the Food and Drug Administration (FDA).

The FAA contract includes production of two 30-second video Public Service Announcements targeting a statewide audience in support of the Circle of Safety program. This program educates aviation passengers of their safety rights and responsibilities with regard to safety to prevent and reduce aviation accidents.

Solstice shot the first FAA video spot at Lake Hood in Anchorage in mid-August. It is currently airing in Anchorage and Fairbanks on KTUU, Channel 2 and on Alaska Public Television. Calista Shareholders Larry Kairaiuak and Stacy Deacon are featured in the spot.

Additionally, Solstice is producing communication tools for the FDA which will explain to consumers the dangers



**SOLSTICE  
ADVERTISING**

*Actors gather on the dock at Lake Hood to begin shooting the first of two FAA commercials.*

of using imported prescriptions and other drugs that are not FDA approved. All of these materials will have to be translated into several different languages to reach their desired audiences. Let's just say Solstice is *muy ocupados*, meaning "very busy" in Spanish.

**For more information about Solstice Advertising, visit [solsticeadvertising.com](http://solsticeadvertising.com).**

## DIRECTOR AND GM BRINGS ENERGY TO NUVISTA CO-OP



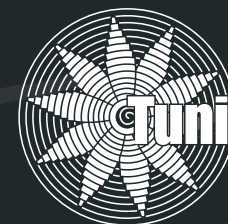
She has overseen several successful projects associated with energy in the Yukon Kuskokwim Region, which is why it is no surprise that Elaine "Chicky" Samuelson Brown was selected as the energy director and general manager of Nuvista Light and Electric Cooperative.

Chosen for her experience and proven skills, Brown will coordinate and develop a Region-wide alternative energy plan that includes all energy areas and projects of the YK Region.

Originally from Bethel, Brown is a Calista and Bethel Native Corporation Shareholder. For seven years she served as the president/CEO of NorthStar Gas LLC. Prior to that she served as the company's CFO for six years. During her time with NorthStar Gas, Brown oversaw the successful design and construction of the Region's newest fuel and deck cargo barge "Cuaneq." She also provided assistance with the Association of Village Council Presidents and Calista Region's last Biennial Energy Plan.

Her first big tasks at Nuvista include managing feasibility of the Chikuminuk Lake Hydropower Project, and creating a Region-wide energy plan in partnership with the Alaska Energy Authority.

## NEW CONTRACTS A WAY TO SERVE THE COUNTRY



**Tunista Inc.**

Calista Corporation subsidiary Tunista Construction was recently awarded two new contracts on Joint Base Elmendorf-Richardson, located on the outskirts of Anchorage.

"We appreciate the fact that our reputation and solid bid structure was recognized by the U.S. Army Corps of Engineers," said Tunista General Manager Justin Robertson.

The Army Corps of Engineers is the agency that awarded Tunista the two contracts.

The first contract is to enhance and expand the training facilities for the 16th Air Support Operations Squadron. This will include facilities for equipment maintenance and storage, and 14 vehicle bays.

The scope of work for the second project includes additional target lanes, two new buildings, covered bleachers and site development. The major subcontractors Tunista is working with are Alcan Electrical and Calista subsidiary Brice Incorporated.

Both projects began this summer and are slated to finish in 2012.

"It will be gratifying to provide exceptional work for those who serve our country," said Robertson.

**For more information about Tunista Construction, visit [tunistaconstruction.com](http://tunistaconstruction.com).**



# VILLAGE PROFILE: CHEFORNAK

## WHERE TUNDRA MEETS THE SEA

It's a village that serves as a volcanic rock graveyard, but also hosts hundreds of migratory waterfowl as Chefnak lies within the Clarence Rhode National Wildlife Refuge. While visiting Chefnak, one might notice large blocky igneous rocks from past heavy volcanic activity in the Region or get a glimpse of Tern Mountain, an extinct volcano off in the distance.

The village has historically been occupied by Yup'ik Eskimos. In the 1950s, Alexie Amakigcik moved to the site from a village on the Bering Sea to escape potential floodwaters and opened a small general store. Others soon followed, and the village was incorporated in 1974. It is now home to just over 400 residents (2010 U.S. Census).

*The high school has a Yup'ik dance team that visits other villages for feasts and festivals, including the annual Cama-i Dance Festival in the spring.*

Chefnak is located on the south bank of the Kinia River, which provides access to fishing and hunting areas. The majority of the residents practice a subsistence lifestyle, like that of their ancestors, with their primary staples being halibut, herring, salmon and a variety of berries. Most employment within the village is seasonal, the highest employer being Coastal Villages Seafood, Inc. where halibut and salmon are processed.

A popular activity in Chefnak is Yup'ik dancing. The high school has a Yup'ik dance team that visits other villages for feasts and festivals, including the annual Cama-i Dance Festival in the spring.

Chefnak was originally settled due to floodwaters at the former site, and saltwater intrusion has become a problem again. Residents are currently unable to drink treated water from the local plant and instead rely on drinking melted ice cut from a local pond in the winter and rain catchment the rest of the year.

## NEWS FROM OTHER REGIONS

### USACE AWARDS CONTRACTS TO BRISTOL BAY COMPANIES

Two Bristol Bay companies recently started work on two U.S. Army Corps of Engineers (USACE) jobs. One of the contracts is to construct an 18,000 square-foot Tactical Equipment Maintenance Facility at Fort Bragg in North Carolina.

Bristol Environmental Remediation Services, LLC will be conducting work on an Indefinite Delivery/Indefinite Quantity contract in Albuquerque, New Mexico providing hazardous, toxic, and radioactive waste remediation services, range and maintenance services and military munitions response program services.

 Bristol Bay  
Native Corporation

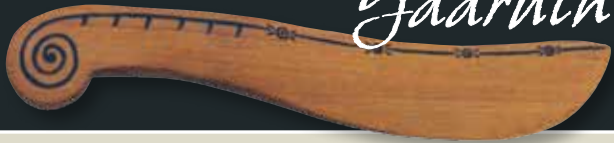


Regulatory Division  
U.S. Army Corps of Engineers

# STORYKNIFE

THE VOICE OF THE REGION

*Yaarnin*



## CALISTA HR TALENT BANK

When you visit Calista Corporation's website you'll notice the Human Resources (HR) job section has moved to a new online Talent Bank system. This allows HR to more quickly notify applicants of open positions.

Applicants who have submitted Talent Bank applications within the last two years will need to verify their information in the system by contacting the HR Department at 1-888-968-2416, ext. #2. For applicants outside of the two-year window, you will need to create a new profile in the system.

The HR Department regularly receives new job announcements, but if your profile is not current we cannot inform you of these opportunities.

To view the Calista Corporation Career Center or to create a profile in the Talent Bank system visit [jobs-calista.icims.com/jobs/intro](http://jobs-calista.icims.com/jobs/intro).

## Record Number of Scholarship Funds

Calista Heritage Foundation is pleased to announce that for the fall semester of the 2011-2012 academic year they provided \$217,000 in scholarship assistance. This announcement came shortly after the foundation's successful golf fundraising event. This is the largest scholarship amount the foundation has issued in a single semester. Another distribution for the same amount is planned for the spring semester.

The 248 Shareholders and Descendants awarded financial assistance this year represent more than 75 towns and villages. Areas of study are as varied as the hometowns of the recipients, from psychology to physical therapy, electrical engineering to petroleum engineering, flight school to law school. Schools being attended this fall range from University of Alaska campuses to educational institutions in Colorado, Idaho and beyond.

Providing financial assistance to our people so they can further their education also ensures we will have generations of guardians to come, stewards of our land, our culture and our people.

During the AFN Conference, scholarship alumni are encouraged to attend and meet current scholarship recipients at the Camai Calista Heritage Foundation event at the Anchorage Marriott Hotel on Friday, Oct. 21 from 5:30-7:30pm. The work the Calista Elders Council staff is doing to preserve the Yup'ik place names and stories will be featured. There will be Yup'ik cultural books for sale, a silent auction and light hors d'oeuvres and punch will be served.

CHF is now on Facebook!

Visit and "Like" them at [facebook.com/CalistaHeritageFoundation](http://facebook.com/CalistaHeritageFoundation)



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## PERSONAL DATA FORM

Shareholder Name \_\_\_\_\_

New Mailing Address \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_ - \_\_\_\_ SSN \_\_\_\_\_

Birth Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Would you like Calista to send you new will forms?  Yes  No

Calista Shares \_\_\_\_\_

Village Corporation Shares \_\_\_\_\_

Please change my address as I have indicated above. I understand that you cannot make address changes without my permission and signature, which I hereby give of my own free will and without constraint. I further authorize Calista and its subsidiaries to share this information.

Shareholder Signature \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Signature of Witness 1 \_\_\_\_\_

Signature of Witness 2 \_\_\_\_\_

(Two witnesses are required if Shareholder signs with an "X.")



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