

# Calista Corporation Update

AVCP 2012

48<sup>th</sup> Annual Convention



CALISTA CORPORATION  
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# Calista Corporation Update

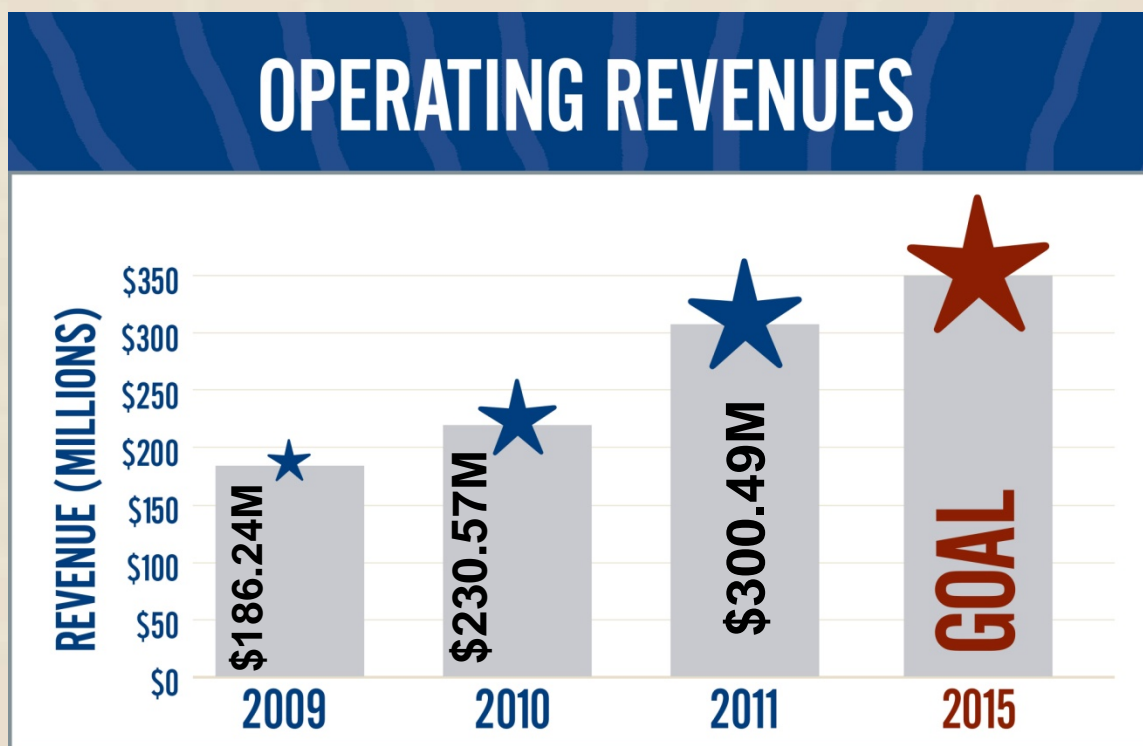
- **Strategic Objectives: 2010 – 2015**
  - \$350 million in revenues by 2015
  - Increase total pre-tax profitability
  - Realize Donlin Creek mining investments
  - Regional infrastructure investment
  - Increase Shareholder services and benefits



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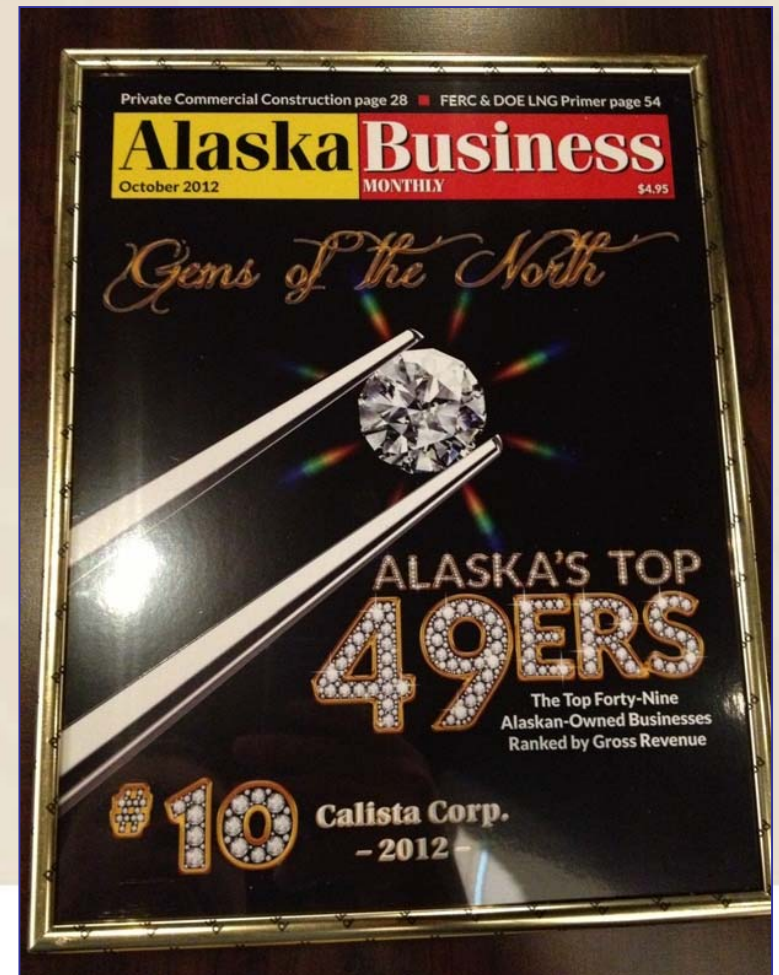
# Calista Corporation Update

- \$350 million in revenues by 2015



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- \$350 million in revenues by 2015
- Named #10 Alaskan-owned business in Alaska



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- \$350 million in revenues by 2015
- New company:
  - Sequestered Solutions



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# Calista Corporation Update

- \$350 million in revenues by 2015
- Competitive \$4.5 Billion Defense Contract Renewed
  - Yulista a wholly-owned subsidiary
  - Yulista president: Monica James (Alakanuk)
  - Based in Huntsville, Alabama



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# Calista Corporation Update

- \$350 million in revenues by 2015
- Competitive \$4.5 Billion Defense Contract Renewed
  - Yulista had 4 interns 2011 & 4 in 2012
  - Earned many "Army's Greatest Inventions" Awards



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- **Increase Total Pre-tax Profitability**
  - Filled Tax Director position
  - Dolly Bush, Shareholder, selected
  - Duties: Research, implement tax benefits



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- **Realize Donlin Creek mining investments**
  - More than 16 years of studies
  - Now in permitting stage
  - About 100 state and federal permits required



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- **Regional infrastructure investment**
  - Close partnerships with AVCP, AVCP RHA, other regional organizations
  - Close partnerships with Sen. Hoffman, Rep. Herron, Rep. Dick, etc
  - Result: \$100M+ for Calista region
  - Airport improvements, AVCP aviation dorm, Yuut Elitnaurviat, etc



# Calista Corporation Update

- Increase Shareholder services and benefits

## 2012 Alaska Native Hire

Calista's Shareholder/Descendant hire rate has increased by almost 9% since 2011.



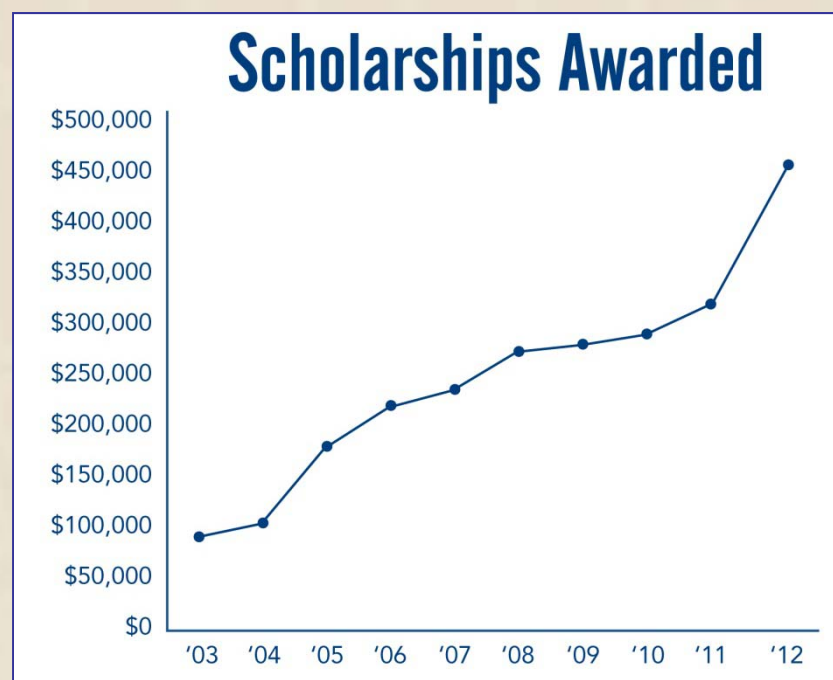
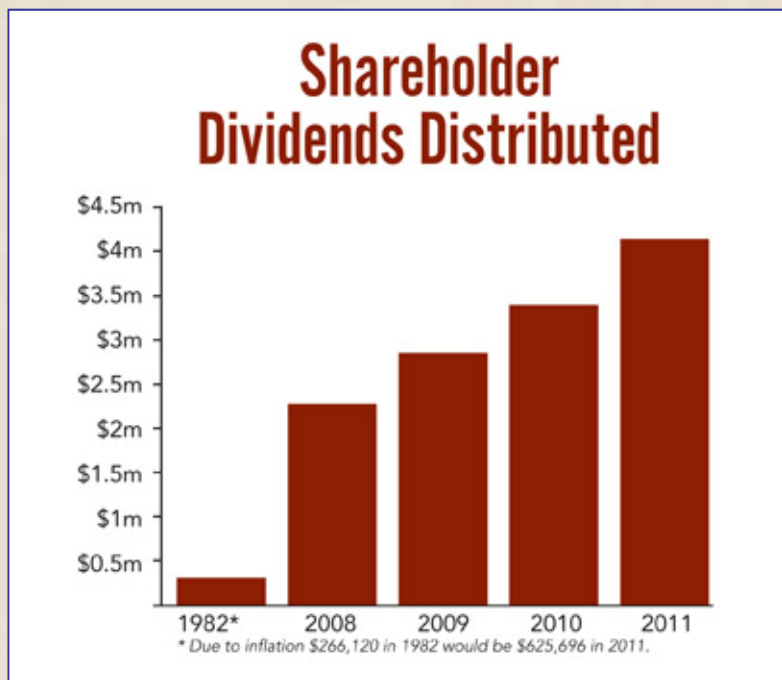
- Shareholders/Descendants  
27 Employees
- Alaska Native People  
3 Employees
- Other  
23 Employees



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