

# STORYKNIFE

THE VOICE OF THE REGION

*Yaarnin*



Updating your information.  
(Story on back page)



Calista to host gathering in Bethel.

## CALISTA BOARD OF DIRECTORS APPROVES RECORD DIVIDEND

### \$4.3 MILLION TO BE ISSUED TO SHAREHOLDERS

The Calista Corporation Board of Directors, along with the executive team are thrilled to announce another record dividend for our Shareholders. Dividends are the result our corporation's prosperity and we are excited to share its success with people throughout the Region.

The Board of Directors voted at its February 22 meeting to approve a dividend totaling \$4.3 million. Shareholders of record dated March 29, 2013 will receive \$3.25 per

### facebook

**Oliane Kameroff**

Thank you for helping me pay for my lights last year! We're always complaining instead of being thankful!

**Nellie Hanousek**

Quyana Calista!!

**Mochin Louise**

Quyana Cakneq!!

**Harrilyn Hickert**

Thank you!!!!!!

(Continued on page 3)



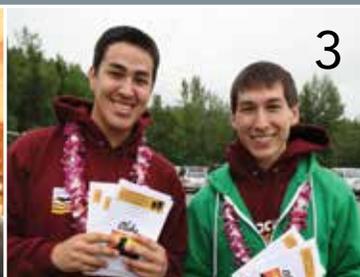
CALISTA CORPORATION  
www.calistacorp.com

MARCH 2013



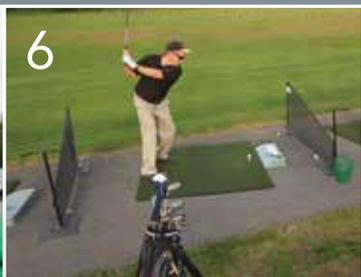
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## PRESIDENT'S MESSAGE

**Andrew Guy, President & CEO**

Our ancestors followed resources, migrating to areas where game, fish and plants were in their seasons. Their journeys took them on a course to success and it is that forward-thinking mentality that guides and helps us map out the future of our corporation.

As we look at what 2013 has in store for Calista, we are in a position to see continued growth both in revenue and within our company and its subsidiaries. We set the bar high with our 2010-2014 corporate goals, here are three of the five.

### **Increase Revenue to \$350 million and increase profitability by 2014**

Last year we marked several major milestones as a corporation including becoming one of the top Alaska Native Corporations in revenue growth. Our revenues for 2012 are still being analyzed but are expected to be more than 2011's record \$300 million. In 2013, we will focus on growing our revenues and profits by striving to diversify our businesses and operate in the most efficient manner possible. We will continue to analyze different departments and operations to explore new ways to reduce costs.

### **Realize Donlin Gold Investment**

After more than 16 years of geological exploration and environmental baseline studies, Donlin Gold has submitted its mining permit application. Calista owns the subsurface lands that make up the Donlin Creek property and has identified the presence of lode gold mineralization. If developed responsibly,

the Donlin Gold project can bring tremendous economic benefit to the Region. As demonstrated by the long pre-permitting stage, this large-scale project will be undertaken with careful consideration and research.

### **Increase Calista Shareholder Benefits and Services**

Calista actively works to provide benefits to Shareholders and Descendants through internships, employment opportunities and dividends. Our corporation's over 50 percent Alaska Native hire rate proves we are working to provide drug- and alcohol-free jobs for people from our Region. As our company continues to enjoy success, we will be able to provide more job opportunities.

We believe in training future generations of leaders. In 2013, we will continue our internship program, which provides Shareholders and Descendants enrolled in higher education with valuable, on-the-job training at Calista and its subsidiaries. By investing in future leaders we are ensuring the continued success of our corporation.

We also continue to provide dividends to Shareholders. On February 25, the Board announced another record Shareholder dividend totaling \$4.32 million. With six consecutive dividends, plus two in the 1980s, total distribution of Shareholder dividends will exceed \$19.9 million since inception.

**I am excited about the prospects of yet another successful year for our company.**



## BOARD MESSAGE

**Willie Kasayulie, Board Chairman**

While the people of the Calista Region are connected through culture, friendship and family, we are separated by great distances. Vast expanses of tundra and powerful rivers separating our villages make it difficult to see each other. The high cost of a plane ticket and limited forms of travel can make visiting our neighbors a rare occurrence. Because of this it is difficult for Calista leadership to visit communities throughout the Region.

Calista Shareholders and Descendants are spread across the state, with the highest concentration in the Bethel area. Our culture connects us but each community is unique and we want to make sure individual voices and concerns are heard. Board units make sure that Shareholders from diverse communities have a chance to serve on the Board of Directors.

The Board member elected from your unit represents your interests. This Board member should be familiar with the issues unique to the communities he/she represents. Having 10 Board units allows us to bridge some of the distance between villages.

## SHAREHOLDER GATHERING

March 25, 2013

Bethel, AK · Cultural Center

**Doors Open at 12 p.m. · Event Starts at 1 p.m.**

Food and door prizes  
Presentation by Calista

Shareholders only

But there are additional measures in place that make sure there is equal representation among all Shareholders and all communities. The Board of Directors is elected to represent Shareholders as a whole, regardless of where they live.

We appreciate every corner of our Region and will serve all Shareholders by guiding the corporation through open and honest decision-making.

**For a list of all of the Board members visit [www.calistacorp.com/shareholders/board-directors](http://www.calistacorp.com/shareholders/board-directors)**

# CALISTA BOARD OF DIRECTORS APPROVES RECORD DIVIDEND

(Continued from page 1)

share, which is an eight percent increase from last year. Checks are expected to mail out by the close of business Monday, April 15.

"Calista Corporation, like other ANCSA corporations, has unique requirements to operate as a business, work to benefit our Region and also improve the socio-economic lives of our Shareholders," said Calista Corporation Board Chair Willie Kasayulie.

This is the sixth consecutive yearly dividend and each has increased from the previous year. In total, Calista has distributed eight dividends to Shareholders. With more than 12,000 individuals, we have one of the largest populations of Shareholders among Alaska Native Corporations. Our Region also has some of the highest costs of living and dividends are a way to bring some relief.

"The Calista Region has some of the highest energy rates, food and transportation costs, and highest unemployment in the nation. Operating as a disadvantaged business in the federal contracting arena is crucial in allowing us to benefit our Region while also providing cost-effective services for the government," said Willie.

In 2012, Calista provided a Shareholder dividend totaling \$3.99 million. We also gave more than \$550,000 to the Shareholder-approved Elders Benefit Program and donated more than \$450,000 to key organizations benefiting Shareholders.

Pursuant to the Alaska Corporations Code, this Shareholder dividend distribution is made entirely from Calista's paid-in capital account. Because the distribution was made from the paid-in capital account the distribution is non-taxable to Shareholders.

**We are pleased to share this exciting news with you and will continue to grow our corporation in order to benefit our Shareholders and Descendants.**

## INTERNSHIP APPLICATION DEADLINE APPROACHING

**DEADLINE: March 30, 2013, 5 p.m.**

**FINAL SELECTION: April 30, 2013**

**INTERNSHIP PROGRAM: 10 weeks, June 3 – August 9, 2013**

Calista's internship program provides valuable work experience for scholarship recipients and Shareholders and Descendants currently enrolled in college or in vocational programs. Interns receive valuable on-the-job training in specialized fields ranging from aeronautics to public relations.

How to Apply:

1. Complete application ([www.calistacorp.com](http://www.calistacorp.com))
2. Answer essay questions
3. Two letters of recommendation
4. Current resume
5. Copy of current transcripts

Contact: Felicia Wassillie 907-279-5516  
or [fwassillie@calistacorp.com](mailto:fwassillie@calistacorp.com)

## Employee Feature

### CARLOS SOTO

#### CALISTA HERITAGE FOUNDATION

Understanding how to survive in this world has always been an integral part of our culture. Learning how to hunt, berry pick and fish allowed our Elders to provide for their families. While this type of education is still important, today there are other forms of education that allow us to support families. Receiving a college education or vocational training qualifies people for professional careers.

"Education improves their lives and allows people to have a choice," Carlos Soto, the educational and development administrator for the Calista Heritage Foundation (CHF) said.

CHF provides Calista Region Shareholders and Descendants with scholarships. Carlos was recently hired to help facilitate those scholarships.

"I'm a person that likes to help other people. Working in the scholarship department I get to help improve the lives of our Shareholders and Descendants by helping them further their education," Carlos said.

Carlos, a Descendant, grew up in Anchorage but his mother is from Upper Kalskag. He said visiting his mother's village gave him a passion for helping others and a desire to help students secure money to attend college.

"Funding is tight and the cost of college is high, students rely on funding, this could make or break their college dream," Carlos said.

Carlos is focused on ensuring that students meet the deadlines for applying for scholarships and that CHF raises enough money to provide scholarships. The Calista Golf Classic is the organization's primary fundraiser, the goal is to raise \$200,000 this year.



## Calista Heritage Foundation

For the fall 2012 semester, nearly \$240,000 in scholarships were awarded to 272 students. For the spring 2013 semester, just under \$180,000 in scholarships were awarded to around 190 students. CHF anticipates fall 2013 student enrollment will increase from fall 2012 numbers, which is why CHF hopes to hit their Golf Classic goal in order to raise enough money to fund the scholarships.

For more information about CHF scholarships or the 2013 Golf Classic, visit [calistaheritage.org](http://calistaheritage.org)

# CONNECTING

*with the*

# COMMUNITY

Calista Corporation serves the Region through advocacy, donations and community events but the company's commitment to service extends beyond business hours. Calista's executive leadership expects and encourages Managers and Directors to serve on a variety of boards benefiting many Alaskans.

**We are proud to have a team of people working for our corporation that is dedicated to strengthening our communities at work and at home.**

## ALASKA'S INSTITUTE OF TECHNOLOGY (AVTEC)

**ROSE KAIRAIUAK**  
SHAREHOLDER RECORDS MANAGER

Rose is one of 15 members on the AVTEC Statewide Advisory Board. AVTEC provides technical training to Alaskans looking for employment statewide. Being on the board allows Rose to see what kind of training people need to keep Alaska's economy going strong. AVTEC instructors give hands-on training and create an environment that allows students to leave with firsthand knowledge of what it takes to be employable.

*"Some AVTEC graduates get hired right out of training and do great things. The board believes that there is great potential in Alaska's workforce and we can train our own and not rely on outsiders to do the work in the State."*



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[www.calistacorp.com](http://www.calistacorp.com)

## ALASKA FEDERATION OF NATIVES (AFN)



**THOM LEONARD**  
COMMUNICATIONS MANAGER

Thom was appointed to the AFN board in December and is one of 36 current board members. AFN is the largest statewide Native organization in Alaska and its goal is to promote the cultural, economic and political voice of Alaska Natives. AFN is incredibly active at both the state and national level, advocating for issues like subsistence, redistricting and Native health care. On a national level, AFN works closely with Alaska's Congressional delegates on issues affecting Alaskans.

Through his position on the board Thom hopes to ensure the Calista Region's interests are a priority. He achieves this by working closely, sometimes daily, with Calista Board Chair Willie Kasayulie and President/CEO Andrew Guy. Other AFN board members from the Calista region are Ana Hoffman, Bethel Native Corp president and CEO, and Myron Naneng, AVCP president. Calista Board Chairman Willie Kasayulie is Thom's alternate.



*"At its core, AFN is focused on Alaska Native issues. There isn't any distinction between tribal representation, village corporations or regional corporations; what matters are Alaska Native issues and concerns."*

## COURT APPOINTED SPECIAL ADVOCATE (CASA)



**MELISSA DELCARPIO**  
ACCOUNTS PAYABLE LEAD

CASA volunteers are assigned to some of the worst cases where children have been removed from their homes and are placed in foster care. Melissa has been a volunteer for two years now and is a CASA to four children. The role of the CASA is to be the voice for the children in court. CASAs meet with the children at least twice a month, as well as with their teachers and parents. They get to know everything about the children and make sure their interests are represented in court.

During the Christmas season, Melissa knew the children she worked with would not be receiving many gifts. Employees of Calista donated gifts and helped her raise around \$300 to purchase gifts for the children.



*"They were shocked and they were thrilled after they saw that the gifts were for them. Their eyes were sparkling, they were excited."*

## CALISTA SUBSIDIARY SHINES

Several clients of Calista subsidiary Solstice Advertising were recently recognized by the Public Relations Society of America (PRSA), Alaska Chapter. Ten clients including the Alaska Native Tribal Health Consortium (ANTHC), ArXotica, Alaska Energy Authority and Alaska VA Healthcare system were honored with 13 awards. A variety of projects received accolades including websites, television and radio commercials, public relations campaigns, brochures and print advertisements.

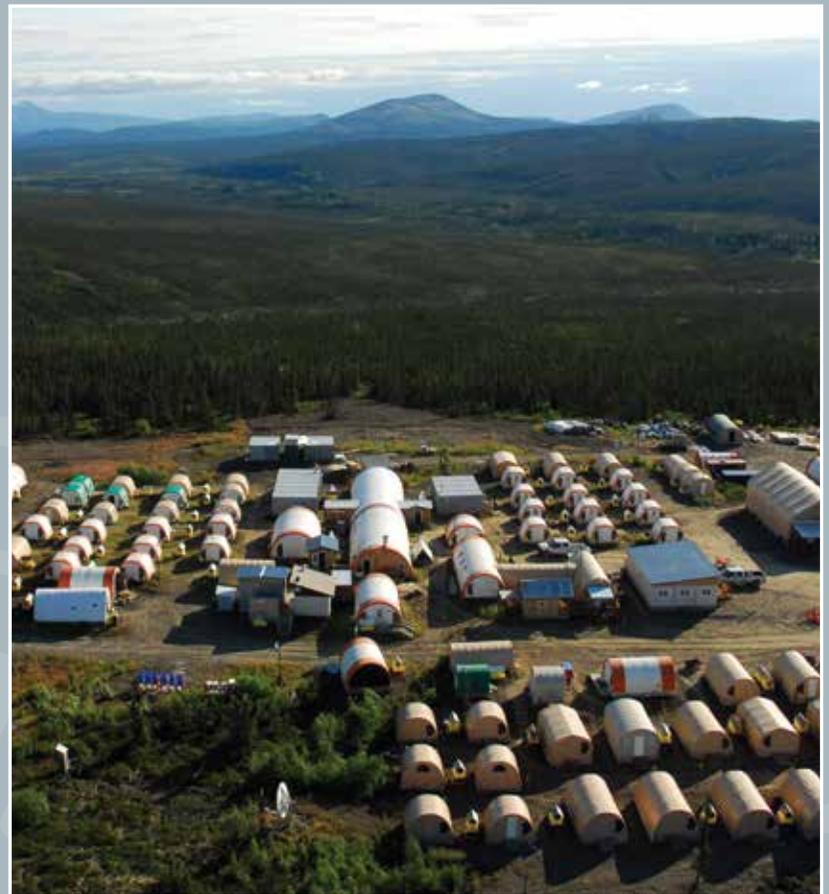
One of the awards went to a Calista Region company for its newly designed website. Solstice revamped ArXotica's website ([www.arxotica.com](http://www.arxotica.com)), skillfully telling the company's unique story and highlighting the products in an appealing way. The Sparck triplets from Chevak use natural products from the tundra in their high-end skincare line. Following Solstice's work, ArXotica was able to sell products online for the first time in the company's history.



ANTHC was honored for a series of physician recruitment videos. Solstice interviewed physicians about their experiences working at ANTHC, highlighting the unique culture of the Alaska Native population.

Solstice and its clients were also recognized recently by the American Marketing Association (AMA), Alaska Chapter and American Institute of Graphic Artists (AIGA), Alaska Chapter. People Mover's "Commute Wisely" ridership awareness campaign won first place in AMA's Marketing Campaign division. A recruitment brochure for Prince William Community College was honored by AIGA, the twist fold brochure features an interactive design that reveals information as the brochure is untwisted.

For more information about Solstice visit [www.solsticeadvertising.com](http://www.solsticeadvertising.com)

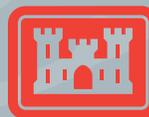


## SUBMIT YOUR THOUGHTS

The Donlin Gold Project is in the process of applying for state and federal permits needed before a mine can begin. As part of the process, the U.S. Army Corps of Engineers and other agencies are evaluating the permit applications. During this time period people can submit their comments about the proposed project. Calista owns the subsurface mineral rights to the proposed mine, located about 10 miles north of Crooked Creek.

If you are interested in submitting comments visit [donlingoldeis.com](http://donlingoldeis.com)

Comments are due March 29, 2013



**Regulatory Division**  
U.S. Army Corps of Engineers

## SAVE THE DATE

REGISTRATION OPENS  
FOR CALISTA GOLF CLASSIC

14th Annual Calista  
Heritage Foundation  
Golf Classic Tournament  
June 19, 2013  
Moose Run Golf Course

Don't delay - registration  
ends June 5, 2013.

[www.calistacorp.com](http://www.calistacorp.com)





Photo courtesy of ANTHC

## VILLAGE PROFILE: PITKAS POINT

“NIGIKLIK,” MEANING “TO THE NORTH”

As residents of one of the Region’s older Yukon River communities, the people of Pitkas Point remain closely connected to their culture. Old traditions and customs are still prevalent here. Harvesting food is an important part of everyday life. Snowmachines and dog sleds are used for transportation in the winter.

According to the Department of Labor statistics, 93 people live in Pitkas Point, a community that was first settled by Yup’ik Eskimos. The first people of Pitkas Point called the community *Nigiklik*, meaning “To the North.” This small, isolated community was first recorded in 1898 by the U.S. Geological Survey. It was later named Pitkas Point in honor of a trader named Pitka, who opened a general store in the area for the Northern Commercial Company. A federally recognized tribe is located in the community, the Native Village of Pitka’s Point.

The village sits on the Yukon River at the mouth of the Andreafsky River. The closest village is Saint Mary’s, about five miles northwest and the two are connected by road. Due to Pitkas Point’s relatively small size, compared to Saint Mary’s, supplies for Pitkas Point are delivered to Saint Mary’s. Employment opportunities are extremely limited, especially year-round positions. The people of Pitkas Point depend on subsistence resources. Hunting and fishing put food on the table; people feed their families salmon and other fish, moose and waterfowl. A recent census showed that 31 of the 37 residential homes are occupied. Most people haul potable water from the water treatment plant at the washeteria because only 25 percent of the homes have running water in the kitchen. A few homes and facilities are connected to the community septic tank, with others using a honey bucket system. Electrical power is provided by the Alaska Village Electric Cooperative diesel generator in Saint Mary’s. Students attend school in Saint Mary’s and emergency services are provided by a village health aide and a sub-regional clinic located in Saint Mary’s.

## BOARD ACTIONS TAKEN AT FEBRUARY MEETING

In an effort to continue improving communications with Shareholders, the Board of Directors will begin publishing a recap of important actions taken at their meetings. Here are the important actions approved at the February meeting:

- Approved payment by April 15, 2013 of a Shareholder dividend totaling \$4.32 million, or \$3.25 per share, which will be payable to all Shareholders of record as of March 29, 2013
- Reorganized corporate structure so that the entire Board will now have oversight of all companies instead of oversight being assigned to a subgroup of three Directors at the subsidiary level. Company managers will report to their holding line manager. The holding line manager will report to the Calista president. The Calista president will report and be accountable to the entire Board
- Approved amendment of the Bylaws and the Calista Election Policies and Procedures to incorporate the Board approved Shareholder proposals regarding the election process and place of meetings. The board also incorporated changes that will allow electronic voting starting with the 2014 Annual Election
- Approved an important amendment to the Bylaws that will now allow a Shareholder to run for election as a Director provided they are 18, hold one or more Calista shares, and their shares are associated with a village that is in a unit that is up for election. Calista Shareholders no longer also have to be enrolled in the village corporation
- Authorized Calista management to provide Shareholders, upon request, with a copy of the Independent Investigator Report analyzing the previous Board’s concerns regarding President Andrew Guy
- A majority of board members attended comprehensive training on board of director fiduciary, loyalty and due care duties and harassment in the workplace
- The Board enforced Section 14(a) of the Code of Business Ethics for Directors by suspending future compensation to one Director for non-attendance of three consecutive board meetings

## 2013 CALISTA BOARD OF DIRECTORS MEETINGS

MAY 9 Anchorage	JULY 26 Anchorage	SEPTEMBER 28 Annual Meeting in Bethel	OCTOBER 23 Anchorage	DECEMBER 4 Anchorage
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All dates are subject to change

# STORYKNIFE

THE VOICE OF THE REGION

*Yaarnin*



## HR TALENT BANK

If you submit your resume to our Talent Bank electronically, you will receive an automatic response from our system letting you know we have received the resume. If you submit your resume through the mail or by hand, a Human Resources recruiter will enter it into the system but you will not receive a confirmation email. If you are worried that your resume did not make it, call Human Resources.

We are in the process of creating postcards that will be sent to applicants if they chose to drop their resume off in person, or through the mail. As jobs are posted, Calista sends out updates to Shareholders and Descendants. You can also call the job hotline or look at the Calista website to see job postings. We also try to keep Shareholders up-to-date by posting openings on our Facebook page.

## Shareholder Records

Certain events in your life should be triggers to examine your current ANCSA stock wills to see if they need updating. Such events can include a marriage, birth in your family, adoption, separation/divorce or loss of a loved one. Alaska laws apply to Calista ANCSA stock transfers.

Some Shareholders may have executed stock wills before they got married and have not updated their wills to include their spouse. This situation results in additional time to research the identity of legal heirs and prolongs the stock transfer process.

Other Shareholders have wills that include only the oldest children who were born by the time the parents stock wills were completed but do not name children born after the wills were executed.

Again, this can result in additional research to identify all heirs and prolongs the stock transfer process.

Some Shareholders have wills that name a spouse before a separation or divorce occurred. For those Shareholders who have been separated for a long period of time, the State of Alaska still considers you to be legally married if there has been no formal divorce or dissolution of marriage. It is best to create a new will if you no longer want

stock transferred to your estranged spouse. A new will should also be created following a divorce or dissolution of marriage if you do not wish that spouse to inherit from you.

When a beneficiary of your stock will predeceases you it can take a long time to complete the stock transfer because of the required additional family data gathering. To reduce this time, it is best to update your wills whenever there is a change in family status.

If you have been living with a significant other, the State of Alaska will not recognize your common law marital status. If you want your non-spousal significant other to inherit ANCSA shares from you, you will need to execute a stock or any other will that specifically addresses your intent.

Lastly, if you do not have a will, your ANCSA stock will be transferred according to state law. If you do not want the state to make this decision for you it is best to contact Calista's Shareholder Records Department to assist you.

**For more information contact the Shareholder Records Department at 907-279-5516 or toll free at 1-800-277-5516**

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## PERSONAL DATA FORM - MARCH 2013

Shareholder Name \_\_\_\_\_

New Mailing Address \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_ - \_\_\_\_ SSN \_\_\_\_\_

Birth Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Would you like Calista to send you new Will forms?  Yes  No

Calista Shares \_\_\_\_\_

Village Corporation Shares \_\_\_\_\_

Please change my address as I have indicated above. I understand that you cannot make address changes without my permission and signature, which I hereby give of my own free will and without constraint. I further authorize Calista and its subsidiaries to share this information.

Shareholder Signature \_\_\_\_\_

Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Signature of Witness 1 \_\_\_\_\_

Signature of Witness 2 \_\_\_\_\_

(Two witnesses are required if Shareholder signs with an "X.")



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