



# MEETING VILLAGE EQUIPMENT NEEDS

### YUKON EQUIPMENT'S JEANIE GUSTY SPECIALIZES IN RURAL SALES

Calista owns Alaska's oldest heavy equipment dealer— Yukon Equipment, Inc.—and behind the company's recent expansion in rural sales is Jeanie Gusty, a Yup'ik-speaking Calista Shareholder who grew up in tiny Stony River.

Alaska has more than 200 tribes. Roughly 100 villages also formed a municipality. At least once a year, the tribes and small local governments get a call from Gusty.

No one likes cold calls, so Gusty avoids wasting their time with sales blather. "When I'm calling a tribal government, I just ask if they are in the market for purchasing heavy equipment and if so, what are their needs."

Villages routinely need a dump truck, excavator or water truck. In fact, Gusty says, "If we had 20 dump trucks to sell right now, villages would buy all of them."

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# STORYKNIFE THE VOICE OF THE REGION JAARININ

JULY/AUG 2022 • CALISTA CORPORATION NEWSLETTER

### CONNECTING PUBLIC HEALTH TO CULTURE

### KATRINA DOMNICK, LEADER FROM THE REGION

Katrina Domnick of Bethel is a Calista Shareholder and scholarship recipient looking to develop meaningful pathways between culture and health. Domnick is pursuing her Master in Public Health from the University of North Dakota with an emphasis in Indigenous Health.

"The path to promote health lies within our communities and people itself," she says.

Domnick is deeply rooted in her community. She has a family, a home and a job in Bethel. Her scholarship from **Calista Education & Culture, Inc. (CECI)** is helping her to complete her studies as she continues to work.

She initially wanted to go to school to become a family physician—and still sees that in her future—but she is drawn to research that works to coalesce Yup'ik values and teachings with health on many levels.

KATRINA
DOMNICK

CALISTA SHAREHOLDER

COLLEGE
UNIVERSITY OF NORTH DAKOTA

MAJOR
MASTER OF PUBLIC HEALTH

VILLAGE TIE
ST. MARY'S

GRADUATING
MAY 2023

"Many values within our Yup'ik culture contribute to health—mentally, physically, emotionally and spiritually," she says.

Domnick works on research projects as an Associate Research Coordinator at Yukon-Kuskokwim Health Corporation in Bethel. In her work, many aspects of public health resonate with many Yup'ik cultural values.

"Throughout my experiences I have seen how our deep cultural teachings on wellness have contributed to a life in balance," says Domnick.

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"IN ALL WE DO, OUR **CORE VALUES ARE ALIGNED WITH OUR TRADITIONAL CULTURAL VALUES.**"

Will Kasaguli

### **BOARD MESSAGE: OFFICERS ELECTED**

Willie Kasayullie, Board Chair

The Calista Board elected Officers in July. My fellow Board members elected me as Board Chair, Margaret Pohjola as Vice Chair, Robert Beans as Secretary, and Earl Samuelson, Sr. as Treasurer.

I am grateful for the opportunity to serve our Shareholders in this capacity. Shareholders elect Directors—your vote is what counts. As Directors, we work for the Shareholders and the Region. We set goals for the corporation while management works to meet those goals.

In all we do, our Core Values are aligned with our traditional cultural values. The Core Value of **Service** to Shareholders, customers and the public is a value we have always had in supporting our Elders and those in need.

On the Calista Board, fellow Directors elect officers. Each officer serves a one-year term. Quyana to all Directors and your service to our Shareholders and



### CALISTA BOARD OFFICERS



### **WILLIE KASAYULIE Board Chair**





Samuelson, with ties to Bethel, has served on the Board since 2014. He is a member of Bethel Search & Rescue, and was an aircraft pilot for the Alaska Department of Public Safety for over 30 years.



### **MARGARET POHJOLA** Vice Chair

Pohjola, with village ties to Chuathbaluk, has served since 1987. She is a past Chair and has neld various accounting roles with the Alaska Native Tribal Health Consortium, Cook Inlet Tribal Council and the Alaska State Employees Association.



### **ROBERT BEANS** Secretary

Beans, with ties to Mountain Village, was first elected to the Board in 2012. He has previously served as Board Chair and Board Secretary. He currently serves on the board for Alaska Village Electric Cooperative.



### EARL SAMUELSON, SR. Treasurer



Andrew Guy, President and CEO

**"VOTING IS** VITAL TO PROTECT OUR **TRADITIONAL WAYS OF LIFE.**"

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### PRESIDENT'S MESSAGE: VOTING

Andrew Guy, President and CEO

It is a busy time of year for many of us. Fishing, hunting, and berry picking are on the list of things to do. We must add voting to the list, as well.

Our Tribes and our Alaska Native Shareholders collectively are a sleeping giant. When we show up at the polls, we awaken this sleeping giant. We must exercise our right to vote and reserve our rightful seat at the table.

Alaska Native people are voters because of our traditional values. Voting is vital to protect our traditional ways of life. Subsistence living, caring for our Elders and youth, supporting our family and community, keeping our languages vibrant, providing opportunities for people to grow personally, and today professionally—these are the reasons we make our voices heard. Our families and communities guide us in remembering our traditions and in building a future for our children.

Among the important elections coming up is the Yukon-Kuskokwim Regional Tribal Government (Y-K RTG) election. The Y-K RTG election

determines the President, Council, and Clerk representing Tribal Citizens with ties to the Y-K Region, similar to Central Council of Tlingit and

Each Tribe in the Y-K RTG maintains its own independent sovereignty. Y-K RTG works to support every Tribe in the Region. Unity strengthens sovereignty, it does not take it away. With a united Region we can potentially secure more funding for critical infrastructure, education, public safety, emergency planning, and more.

Additionally, state and federal elections are inperson this year. Much is at stake: The salmon crash, the future of the Permanent Fund Dividend, subsistence rights, public safety and the future of our Region.

Both the Y-K RTG election and the state and federal elections are on November 8. Make sure your voice is heard on the direction of our Region.



The Y-K RTG Interim Council wants you to get out and vote in the November 8 Y-K RTG election! Here are some important voting reminders:

### RUN FOR OFFICE.

You must submit your notice of intent to run AND complete voter registration by **September 1**. You may run for District Representative for your District if you are 25 years of age or older. You may submit your intent to run online or by completing a downloadable form at **ykrtg.org**.

#### REGISTER TO VOTE.

You must **register by October 1** at **ykrtg.org**. To register, you will need a Tribal ID, Certificate of Indian Blood, or letter from your Tribe with proof of Tribal membership.

#### HELP OTHERS.

Our communities are stronger when we come together and vote on issues important to us. Help others vote by sharing information—especially with youth and Elders.



### YULISTA INTERNS THRIVE FAR FROM HOME

### SUBSIDIARIES PROVIDE COMPREHENSIVE SUPPORT DURING 10-WEEK PROGRAM



Despite the humid heat, creepy-crawly bugs, and unfamiliar cuisine, many of our Shareholders and Descendants have a great time during their summer internships at Yulista Holding LLC subsidiaries in Alabama, Texas and

In addition to meaningful work assignments that can lead to further training and a permanent job, Yulista throws out a very big welcome mat for

the interns: supporting them with their housing and transportation needs and regular social outings.

"They go the extra distance for the things we need. They do an amazing job with that," says Terence Slats, a civil engineering major at Brigham Young University-Idaho. Slats grew up in Soldotna and has family ties to Chevak. This summer, Slats is interning with Yulista Support Services, and he is shadowing maritime engineers on the U.S. Navy's **Sea Fighter** research vessel based in Panama City Beach, Florida.

"It really is a family you are coming into," says Hibah Setayesh, who administers Yulista's internship program from Yulista Holding's headquarters in Huntsville, Alabama.

"We are here to support Calista Shareholders, and one way to do that is through interns," she says.

### **CULTURAL ADJUSTMENTS**



When Leigh Kangrilnguq Ripke accepted her first Yulista internship in 2015, she was nervous about working 3,000 miles from home. Ripke grew up in Palmer and has village ties to Chefornak, where she spent summers helping her grandmother with berry picking and putting up fish.

"It wasn't just the heat. I had to get used to driving on a freeway with four lanes instead of two," says Ripke.

Ripke's first summer with Yulista as a freshman influenced her decision to major in business management at the University of Alaska Anchorage and she returned to intern with Yulista for the next four years. Upon graduating, she accepted a position at Yulista Tactical and Yulista Solutions as a program analyst in Huntsville. She has since accepted a new position with Yulista Holding as a business operations analyst.

"The way everyone works closely together, and the sense of close community, I feel very welcomed here," Ripke says.

#### INTERNSHIP HIGHLIGHTS

No matter where they are placed, students who intern with Calista, its subsidiaries and our nonprofit, Calista Education and Culture, Inc., benefit from group activities, including Tuesday talks with subject matter experts, and in-person gatherings in Anchorage at the beginning, middle and end of the 10-week

Some additional features of the Yulista internship include a class on resume writing taught by Yulista recruiters, and at the end of the 10 weeks, a presentation by each intern for the whole group on what they learned and what they will take back to their community, says Setayesh.

"We also do outings with them. They get to know us on a personal level, not just the business level," she says.

Setayesh recalls the early days of the intern program, when many Yulista departments were involved, and there were many opinions on how to run the program.

"Several of us worked together with Brenda Pacarro in Calista to figure out what we needed to do, and from there the program has evolved, and it is still evolving today," she says.

"Expanding our internship program into our subsidiaries has been a direct benefit for Calista Corporation and the subsidiaries. We share our culture and traditional knowledge of our Region, and our Shareholders get to experience opportunities that were otherwise never considered," says Brenda Pacarro, Calista's Workforce and Shareholder Development Manager and Calista

### **LEARN MORE: WORKING AT YULISTA**



### Observations on life and work in the Lower 48, provided by Leigh and Terence:

"I've had some people give me deer meat, like deer jerky. talking about fishing and It's actually really good. They hunting with the guys on ask me, is this like anything you guys hunt? I always want also like to fish and hunt. to say moose, but to me personally, maybe I'm biased, common." moose tastes a lot better than - Terence

"I love the ocean and being was to explain the taste of on boats. However, being on seal meat. It's so hard, I don't a ship for two weeks and not know how to explain it. It being able to get off was kind tastes like seal." of bizarre!"

– Terence

"I spend a lot of time the ship since a lot of them That's something we have in

"One of the hardest questions I've ever gotten

– Leigh

### TAKE WING WITH TENGLUNI

### **EDUCATION OPPORTUNITY FOR CALISTA REGION INCOMING SENIORS**

**Take Wing "Tengluni"** is a free post-secondary preparation program for high school seniors in the Calista Region. Piloted by Calista Education and Culture, Inc. (CECI)—Calista's nonprofit arm—the Take Wing "Tengluni" curriculum offers both cultural enrichment and academic guidance to inspire Youth on a path of

Yuuyaraq, or the Yup'ik "way of being," provides well-defined cultural values, roles and rules for living, translated from Yup'ik Elders. Post-secondary prep offers guidance and assistance to high

- College/vocational admissions
- Scholarship and financial aid applications
- Healthy and safe choices
- Soft skills training and mentorship
- Exposure to college/vocational campus options

Through challenges posed by COVID-19, Take Wing "Tengluni" adapted to a virtual learning environment. It serves four school districts in the Calista region: LKSD, LYSD, Yupiit, and Kuspuk school districts. In-person Immersion opportunities are also planned to be offered: 1-week in Anchorage in Fall 2022 with college campus visits, and 1-week (location TBD) in Spring 2023.

Deadline to apply for Take Wing "Tengluni" is September 9, 2022. Apply online by the QR code or contact Tim Lee, Project Manager at tengluni@calistacorp.com or 907-275-2839.



### CALISTA TEAM RAISES FUNDS FOR BREAST CANCER RESEARCH

On June 11, Calista Corporation and subsidiary employees came together again to raise funds for breast cancer research, and they ended up winning an award for their efforts.

The Alaska Run for Women is a five-mile run/walk fundraiser for breast cancer research held in Anchorage. Calista female employees began forming a company team in 2015 but the inperson event went on hiatus during the pandemic. When the fundraiser returned as an in-person/virtual event this year, the Calista Chicas got the band back together!

We are proud to report the Calista Chicas team—comprised of 19 employees, friends, and family members—exceeded its fundraising goal and won third place for the most money raised by a large business team! Overall, the Run for Women raised more than \$5.2

The Calista Chicas raised \$4,380, with support from 10 additional donors, including Calista Corporation, Nordic-Calista, LLC, and Yuit Communications.

Quyana to our team captain Anne Green of Nordic-Calista, and the individual donors and corporate donors who joined Calista in supporting our team.



Calista Chicas Team: Margaret Bell, Elizabeth Cannon, Blanche Demientieff, Kristen Doughty, Pat Doughty; Anne Green, Evelyn Hannon, Leila Johnson, Ingrid Klinkhart, Noelle Kompkoff, Kisha Lee-Paylor, Michelle Lopez, Elizabeth Manning, Leandra Murray, Ashley Nabong, Brenda Pacarro, Oksana Sofron, Diana Starr, and Varina Zinno.

## HOME AWAY FROM HOME

**Q&A WITH ABIGAIL EVON, LEAD HOUSEKEEPER FOR DONLIN GOLD PROJECT** 

**Abigail Evon**, a Calista Shareholder who grew up in Bethel, has worked at the **Donlin Gold Project** for the past two years. She has three children [two of them adults], two grandchildren, and a third grandchild on the way, all of them living in the Anchorage area.

**Storyknife** recently interviewed Evon during one of her shifts at the Donlin Gold Project. Here are some excerpts from the interview.

#### HOW DID YOU END UP WORKING AT DONLIN?

I applied for a Slope job for years, when my two older kids were just toddlers and now they are grown adults.

I was scrolling through Facebook one day and saw ESS Alaska/
Compass Group was hiring for a housekeeper. So, I applied
thinking, OK, I'm not going to get the job, I applied for so many
years, you know. But I'll just put in my app, see what happens, and a
week later, I get a phone call, asking if I was still interested ... So, we
did a job interview over the phone, and two days later, did a drug
test and a physical test, and here I am!

#### WHAT WAS IT LIKE WHEN YOU STARTED?

This was my first job away from home. It was really hard in the beginning, because I wasn't used to being away from my kids and grandkids. But [my coworkers] told me I could make it. I could be here, financially for my family.

Now it's like home away from home, minus the bugs though.

### HOW IS THIS JOB HELPING YOU MEET YOUR FINANCIAL GOALS?

My goal is to buy a house for my family by next year. That way everyone is set if something happens to me. I'm a hard-working mom. I was raised to work, and I have been working since the age of 16

I always keep in the back of my mind, I've got to do what's right for my family, and what's right for me.

#### WHAT DO YOU LIKE ABOUT THIS JOB?

I love coming back to camp all of the time. I want to be here for everybody. If they need anything, they can holler at me or one of my other housekeepers. We just get along, we talk, hanging out in the TV room. It's home away from home, where everyone is kind and nice.

I like meeting new people. This year, we got [a lot of] new faces, so it was really, really interesting to meet them in the beginning. But then after a while, after coming back and coming back, and then getting to know them, again and again, they are like family.



### "I ALWAYS KEEP IN THE BACK OF MY MIND, I'VE GOT TO DO WHAT'S RIGHT FOR MY FAMILY, AND WHAT'S RIGHT FOR ME."

Does it mean anything to you that Calista owns the land and has oversight?

I heard about it and that's what made me apply, because when I went on the website, they were looking for Calista Shareholders, and I'm a Descendant from one. I am enrolled, even my kids and my grandkids.

We still live off the land, we still fish and eat fish. How would my grandma put it? It's in our culture to live off the land. Knowing that we're here to protect that, that Donlin's here to protect that. So

**CALISTA LAND & NATURAL RESOURCES DEPARTMENT PRESENTS** 

# LANDS IN FOCUS

AQUATIC MONITORING AT THE DONLIN GOLD PROJECT

It's important to study fish, insects and other organisms in the aquatic environment during the entire life-cycle of a mining project.

Monitoring data collected in the permitting process goes into baseline studies that describe conditions before mining. Such studies were done at the Donlin Gold Project over a period of 10 years, from 2004 to 2014. Now that Donlin Gold has most of its major permits, the focus has shifted to long-term aquatic biomonitoring.

Donlin Gold's Aquatic Resources Monitoring Plan went into effect in 2019 after review and approval by the Alaska Department of Fish and Game. It requires comprehensive data collection at monitoring stations located at, below and above the proposed mine. This includes counting the number of returning adult salmon and their nests, counting and measuring the diversity of fish, insects, and other microorganism such as algae that cling to the rocks underwater, and measuring the metals in fish at monitoring stations located at, below and above the project. It also includes evaluating water quality, sediment, stream flow, and physical changes to the stream channel.

Three Alaska Native Donlin Gold employees participate in every aspect of the monitoring and are responsible for much of the data collection—Environmental Field Coordinator Dan Twitchell and environmental field technicians Gerald Beans and John Ishnook.

Ishnook recently drove two Calista Corporation staff to a water quality monitoring station along **American Creek**—within the core area of future mine operations—where he dipped the sensor end of a hand-held digital water quality meter in the creek and waited patiently while mosquitoes swarmed around him.



Ishnook joined the environmental team a year ago, after previously working as a bear guard and field technician. Ishnook is a Bering Straits Native Corporation Shareholder who grew up in St. Michael and is married to a Calista Shareholder.

"This is all Alaska Native land that we are on, and I like to see that we are operating as cleanly as we can out here," he says.

### "THIS IS ALL ALASKA NATIVE LAND THAT WE ARE ON, AND I LIKE TO SEE THAT WE ARE OPERATING AS CLEANLY AS WE CAN OUT HERE."

- John Ishnook,

Donlin Gold Environmental Field Technician

### LEARN MORE ABOUT DONLING GOLD AQUATIC MONITORING

Read the monitoring plan by clicking on the QR code or visiting https://bit.ly/3Ok4ltW

Have questions about the plan? Contact the Calista Land & Natural Resources Department at Calista\_Land@calistacorp.com



### MEETING VILLAGE EQUIPMENT NEEDS

### YUKON EQUIPMENT'S JEANIE GUSTY SPECIALIZES IN RURAL SALES

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#### RURAL CHILDHOOD. URBAN ADULTHOOD

As a young girl, Gusty enjoyed a rural lifestyle of hunting, fishing and camping with her parents and siblings in Stony River.

Originally established as a trading post, Stony River is a Yup'ik and Athabascan community along the middle Kuskokwim River, roughly 185 miles northeast of Bethel. The current population is about 50 people and recent public school enrollment has hovered around a dozen students.

After getting outside of her home village on high school trips—including to Washington, D.C.—Gusty set a goal to move to the city after high school and made it happen.

Gusty trained with Alaska Jobs Corp in Anchorage as an administrative assistant and initially worked in that role for Calista Corporation in Anchorage. In 2013, after six years away from Calista, she rejoined the Calista family of companies as executive assistant at Yukon Equipment.

"Calista has been a good organization to work for," Gusty says, noting the good benefits and supportive environment for employees.

# "IF WE HAD 20 DUMP TRUCKS TO SELL RIGHT NOW, VILLAGES WOULD BUY ALL OF THEM."

- Jeanie Gusty, Rural sales lead for Yukon Equipment, Inc.

#### A MAJOR PART OF THE BUSINESS

Founded in 1945, Yukon Equipment became a Calista subsidiary in 2010, the same year Calista acquired the **Brice** companies specializing in construction.

Yukon Equipment has three locations in Alaska—Anchorage, Fairbanks and Wasilla—and is the exclusive dealer in Alaska for a number of brands, including **Case Construction**. The company focuses on new and used construction equipment sales, rentals, repairs and service, and recently celebrated its 75th anniversary in

Charles Klever joined Yukon Equipment as president about a month before Gusty joined, and ever since, the two have worked together on presentations, reports, purchasing approvals and other business responsibilities.

More recently, Klever was looking to expand Yukon's customer base, including in rural Alaska, and Gusty volunteered to serve as the sales contact for villages.

Klever gave the green light and Gusty began developing her sales on a barge in August," she said in July. routine and customer database.

"It's something that evolved over time and has become one of the major parts of the business," Klever says.



#### A WIN-WIN-WIN

Rural equipment sales now represent over 30 percent of Yukon Equipment's total equipment sales, and roughly 20 percent of company revenue so far this year, according to Klever.

It's a win-win-win, he says.

First, company revenue ultimately translates to revenue and other benefits for Calista's 35,000-plus Shareholders.

Second, tribes and rural municipalities get special attention from an Alaska Native Shareholder who grew up in a village, speaks Yup'ik, and works to meet their unique purchasing needs.

Third, Gusty is compensated—beyond her executive assistant salary—for securing those sales.

"There isn't a lot of ambiguity, and she is very straight forward. She develops a connection with the buyer, and optimizes the sale for them, so we can sell to them in the way they can buy," Klever says.

This summer, for example, Gusty made final arrangements for a sale she's been working on with a village since last November.

"The village finally got its funding, and the equipment will go out on a barge in August," she said in July.

CALISTA EDUCATION & CULTURE, INC. PRESENTS

# YUP'IK TEACHING MOMENT

QANERYARAQ (GAHN-NUH-YAH-UK) "WORDS OF WISDOM"

Calista Education & Culture, Inc. (CECI) presents the Yup'ik
Teaching Moment in our Storyknife newsletter. CECI highlights
Yuuyaraq, the traditional/cultural way of being in our Region.
Yup'ik Teaching Moment is provided from an interview conducted by Mark John, CECI Cultural Advisor with the late Raphael Jimmy.

A person, an Elder or a boy, no matter where they may go, if they thoroughly understand the *qaneryaraq* (Gahn-nuh-yah-uk) [or 'words of wisdom,' or 'traditional sayings' in Yup'ik], they will not hear another *qaneryaraq*.

When you speak in front of people, the Elders already know what you're going to say. They will listen to you. The **qaneryaraq** is one in the same everywhere. If you remove parts of it, are ashamed of it, or if you add prominence to it, people will speak unfavorably about you after you leave. They will say, "Look how that person made the **qaneryaraq** grander, and took away from the precious **qaneryaraq**."

You may travel, but you will hear no other **qaneryaraq** of Yup'ik origin. It has been in existence starting long ago from the time the world was new, still continues on today, and will never end.

However, it is my hope that young people try to carry on the ancient **qaneryaraq** without removing anything, respecting it.

Qaneryaraq (Gahn-nuh-yah-uk) is the Yup'ik word for "Words of Wisdom."



The late Raphael Jimmy in an interview with Mark John, CECI Cultural Advisor.

# CONNECTING PUBLIC HEALTH TO CULTURE

### KATRINA DOMNICK, LEADER FROM THE REGION

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As she pursues her master's degree, she says the CECI scholarship will give her the opportunity to grow in a field that has more flexibility to prioritize culture. Culture itself plays a major role in public health to address healthcare inequities in the Alaska Native population.

Domnick's education, research and work all come together to bridge aspects of western medicine and the Yup'ik perspective on health.

"For research and its results to truly help a population such as our Yup'ik people, it must incorporate the resources and culture already present in our community."

"FOR RESEARCH AND ITS RESULTS TO TRULY HELP
A POPULATION SUCH AS OUR YUP'IK PEOPLE,
IT MUST INCORPORATE THE RESOURCES AND
CULTURE ALREADY PRESENT IN OUR COMMUNITY."

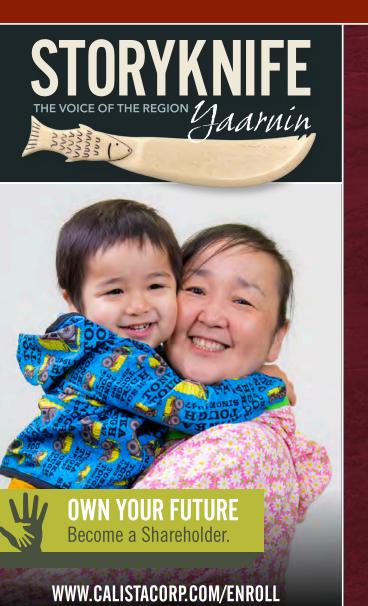
- Katrina Domnick, Calista Shareholder pursuing her Master in Public Health

### CULTURE.BUSINESS: CALISTA CORPORATION

At Calista Corporation, our traditional Alaska Native values are the foundation for our business.

In this video, Calista Workforce and Shareholder Development Manager Brenda Pacarro and Calista President/CEO Andrew Guy discuss the instruction they received from their grandparents and how they apply those lessons in their daily life.





### GET OUT THE YK VOTE

Get Out the YK Vote for the General Election on November 8!

Elections are in-person. Find your polling place or request an absentee ballot from the Division of Elections. The Calista Region covers District 37 and District 38.

Make a plan to vote! Figure out how and when you'll vote and help others do the same.





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### PERSONAL DATA FORM - JULY/AUG 2022

Shareholder Name		
New Mailing Address		
City	State	Zip
Phone	Last 4 SSN _	
Birth Year		
Would you like Calista to send you new Will forms? ☐ Yes ☐ No		
Calista Shares		
Village Corporation Shares		
Please change my address as I have indicated above. I understand that you cannot make address changes without my permission and signature, which I hereby give of my own free will and without constraint. I further authorize Calista and its subsidiaries to share this information internally and in accordance with law.		
Shareholder Signature(Two witnesses are required if Shareholder signs with an "X.")		
Date		
Signature of Witness 1		
Signature of Witness 2		

Mail to:

5015 Business Park Blvd., Suite 3000 Anchorage, AK 99503 Toll Free 800-277-5516 • Fax 907-275-2922 www.calistacorp.com